

All Training Includes: Strategies, Tools, Best Practices and Role Playing

MON	TUE	WED	THU	FRI
8:00-8:30 AM EST Building Your Monthly and Weekly Business Plan		8:00-8:30 AM EST Double your sales - Double your pipeline		8:00-8:30 AM EST The Ultimate Cold Call
	12:00-12:45 PM EST Own Your Day - Time Management		12:00-12:30 PM EST The 5 Key Elements to Prospecting	
4:00-4:30 PM EST How to Prune and Grow Your Pipeline		4:00-4:30 PM EST Getting to the Decision Maker(s)		4:00-4:30 PM EST Creating Emails that Sell
8:00-8:15 AM EST Finalize the Month Strong and Setup Next Month	12:00-12:30 PM EST Set Your Vision and Reverse Engineer Your Daily Metrics		12:00-12:30 PM EST How to Market and Grow Your Brand	

New Training is Customized Each Month